MOLI Pilot Program

build · run · prove · deploy

Start at your most pressing workcenters. Scale when the results prove it.

30 Days to Build.
90 Days to Prove.

A MOLI Pilot Program is a structured, all-inclusive engagement that gets MOLI running at a focused set of workcenters — and runs it long enough to generate real operational data and ROI.

We identify your most pressing quality and production issues, address them first, and then build on our results to justify and plan a full rollout.

HOW IT WORKS

Every MOLI Pilot follows a similar two-phase structure, adapted to your operation:

30 Days: Build	90 Days: Run
Discovery · Configure · Commission	Operate · Measure · Iterate

During the **Build Phase**, we document your current workflows at the selected workcenters, configure your MOLI templates and routing logic, wire your priority integrations, deploy the loaned hardware, and train your team. At the end of 30 days, MOLI is live.

During the **Run Phase**, you operate — and we support. We iterate on configuration based on what production reveals, then review the outcomes together before expanding the rollout.

WHAT'S INCLUDED

- **Implementation Consulting.** Discovery, template development, workflow configuration, integration wiring, and commissioning — the full deployment cycle, scoped to your pilot workcenters and workflows.
- **MOLI Software License.** Full platform access for all pilot workcenters for the duration of the pilot.
- **Training.** Operator and administrator training delivered to your team.
- **Pilot Support.** Direct access to the MOLI team throughout the engagement.
- **Pilot Hardware Loan.** MOLI Certified Devices for your pilot workcenters — loaned for the pilot period.
- **Priority Integration.** Connection to your ERP or other system — eliminate manual entry from the start.

✅ Pilot Fee Applied in Full to Your Rollout.

The entire cost of the Pilot Program is credited toward your full MOLI deployment. The Pilot Fee is a down payment on an outcome.

FUNDING OPPORTUNITIES

Manufacturing productivity and top-line growth technology adoption projects frequently qualify for grant funding through state, federal, and local programs. A MOLI Pilot Program is well-positioned: a scoped engagement with defined deliverables, clear ROI objectives, and measurable outcomes.

- **MEP (Manufacturing Extension Partnership)**:
  The NIST MEP National Network has a Center in every state offering co-investment programs, subsidized consulting, and technology adoption grants. In New York, **FuzeHub** and regional centers such as **NextCorps** and **TDO** administer programs targeted specifically at small and mid-sized manufacturers.
- **State Workforce and Technology Programs**:
  Many states fund workforce development, operational technology adoption, and shop floor digitalization as economic development priorities. In New York, special programs are also available for manufacturers in the semiconductor, aerospace / defense, and optics / photonics supply chains.
- **What Qualifies**: Grant funds can typically be applied to consulting, training, and implementation services.

💰 **40–60% of Pilot Costs Are Frequently Reimbursable.**

Perdix Software will work with you to identify applicable programs and prepare the supporting documentation.
We cannot guarantee outcomes — but we know how to position the project.

TYPICAL PILOT ENGAGEMENT

Pilot Programs are priced by the number of workcenters included in the pilot scope and the length of the pilot.

The example below is a common starting point:

5 Workcenters	$12,500	120 Days
Pilot Scope	All-Inclusive MSRP	30 Build + 90 Run

The Pilot Fee includes consulting, implementation, licensing, hardware loan, integrations, training, and support for the full Pilot Engagement, and is credited in full toward a Full MOLI Deployment.

📐 **Scaled to Your Operation.**

Pilots covering more workcenters, additional shifts, or specialized integrations are scoped and priced per engagement.

🤝 **Association Members Can Save Up to 15%.**

Active members of BNMA, LifeSciencesNY, MACNY, NextCorps, and RTMA receive up to 15% off applicable MOLI Pilot Fees.

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Ready to pick your first workcenters? **Let's talk.**

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